

March 13, 2012 – Draft Agenda

Tuesday, June 19, 2011		
7:45 am	Registration	
8:00 am – 9:00 am	DG Consortium*	Oil Conversion Consortium * Propane Conversion Workgroup
9:00 am – 9:40 am	Renewable Energy Workgroup	Commercial Buildings Consortium *
9:40 am – 10:00 am	Break	
10:00 am – 10:40 am	Construction Heating Workgroup <i>(Business Opportunities in Construction Heating –Thermastor)</i>	Residential & Commercial Energy Efficiency Consortium *
10:40 am – 11:45 am	Industrial Consortia* (Industrial Energy Efficiency Consortium & Boiler Consortium)	Residential Consortium *
11:45 am - 12:30 pm	LUNCH ON OWN	
12.45 pm – 1:20 pm	Welcoming Session and Keynote Address:	
	Strategic Marketing Track	Industrial Track
1:30 pm – 2:10 pm	<i>Innovative Marketing Approaches</i> Columbia Gas	<i>High Efficiency, Condensing Boilers</i> Viessman Boilers
2:10 pm – 2:50 pm	<i>Nicor Energy Efficiency Program</i>	<i>Saving Energy with Advanced Burner & Boiler Controls</i> SCC Inc. (Siemens)
2:50 pm – 3:30 pm	<i>Business Case for Gas Heat Pumps</i> Atmos Energy	<i>Heat Sponge Economizers</i> Boiler Room Equipment Inc.
3:30 pm - 3:45 pm	Break	
3:45 pm – 4:25 pm	TBD	<i>High Efficiency, Low Emission Burners</i> Riello Burner Products
4:25 pm – 5:05 pm	Emerging Utility Business Model Workgroup Speaker - TBD	<i>Saving Energy with Bi-Fuel Solutions</i> Altronic, LLC
5:05 pm – 5:45 pm	TBD	<i>Thermal Equipment for Food Processing</i> Heat and Control
6:15 pm	Off-site reception	

*Denotes open to consortia members only

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Wednesday, June 20, 2011		
7:15 am	Registration Exhibits – Continental Breakfast	
8:00 am – 8:30 am	ESC Orientation for First Time <i>Utility</i> Attendees	
ALL TRACKS OPEN TO NATIONAL ACCOUNTS CUSTOMERS		
	Residential Track	CHP Track
7:45 am - 8:30 am	GFEN Consortium	<i>The Business Case for Large Engines and Industrial Turbines</i> CAT and Solar Turbines
8:30 am - 9:10 am	<i>Tankless Water Heaters</i> Rinnai	<i>The Business Case for Small Engine CHP Packages</i> Tecogen and American DG
9:10 am - 9:45 am	<i>Micro CHP</i> Marathon Engines	Roundtable Discussion: CHP Equipment Manufacturers & Packagers
9:45 am - 10:00 am	Break	
10:00 am - 10:40 am	<i>Small Scale Fuel Cells</i> ClearEdge Power	<i>Steam Turbines - An Environmental Solution</i> Dresser Rand
10:40 am - 11:20 am	<i>Piping for Outdoor Rooms</i> OmegaFlex	<i>400 kW Phosphoric Acid Fuel Cell</i> UTC
11:20 am - 11:55 pm	<i>Multifamily Combo Systems</i> Dettson Industries	<i>Energy Efficient, Green Microturbine Installations</i> Capstone
12:00 pm - 1:15 pm	Networking Roundtable Lunch & Partnership Awards Presentation	
	Gas Solutions and Systems	National Account Customer Track
1:30 pm – 2:10 pm	<i>Integrated Gas Heating and Hot Water Rooftop Unit</i> Rheem	Introduction and NA Key Note Speaker
2:10 pm – 2:40 pm	<i>IAQ & Energy Management Solutions</i> Honeywell Analytics	<i>CNG Stations and NGV Strategies</i>
2:40 pm - 3:10 pm	<i>Humidification & IAQ</i> Armstrong	<i>Energy Management for Multi-Site Operations</i>
3:10 pm – 3:30 pm	Break	
3:30 pm - 4:00 pm	<i>Gas Engine Driven Heat Pumps</i> Panasonic/Sanyo	<i>Top 10 Ways to Be Green in the Kitchen</i> SoCal Gas
4:00 pm – 4:40 pm	<i>Green Globes EE Certification</i> Green Building Initiative	<i>Bus Card Exchange – National Accounts and Utilities</i>
4:40 pm – 5:20 pm	Equipment Manufacturers Council Meeting	
5:20 pm – 5:50 pm		<i>Bus Card Exchange – Equipment Manufacturers and Utilities</i>
6:15 pm – 7:15 pm	Reception – Sponsored by Columbia Gas and other ESC members	

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Thursday, June 21, 2011		
7:45 am – 8:15 am	<i>Reaching Industrial Customers – Roundtable Discussion on Marketing Approaches and Equipment Strategies</i> Utilities Only	<i>Reaching Residential & Commercial Customers – Roundtable Discussion on Marketing Approaches and Equipment Strategies</i> Utilities Only
	General Session for National Account Customers, Utilities, and Affiliate Members	
8:15 am – 9:30 am	Breakfast for all	
9:30 am – 10:00 am	Domestic Energy Supplies and Projected Impact on our Business Climate	
10:00 am – 10:30 am	Utility, Equipment Manufacturers, National Account Partnership Opportunities Programs available for natural gas equipment and appliance proof of concept	
10:30 am – 11:00 am	Advancements in HVAC Systems	
11:00 – 12:00 noon	National Account Speakers	
12:00 – 2:00 PM	Lunch and Lunch Speaker on Energy Star Equipment Followed by Interactive Discussions with National Account Customers	